



2020 EDITION

CORPORATE PROFILE



www.euroeximbank.com
EURO EXIM BANK

Facilitating Global Trade

CHAIRMAN'S MESSAGE

Euro Exim Bank, facilitators of global trade, is well-equipped to service corporates and SME's in these unprecedented times, with our innovative blockchain enabled SimpleX trade platform with immutable information gathering and sharing, and supporting Ripple real-time payments and frictionless low liquidity transactions with underlying XRP cryptocurrency.

Today, with growth of business volume and credibility, and launching new offices in Asia, we have been honoured to speak at high level events across Africa and Asia.

We have gained reputation in being featured in the global press, media interviews and at GTR conferences, on improving trade, trust and financing.

With economic forecasts predicting a long-term downturn and many businesses unable to maintain cash-flow, once COVID-19 is eradicated, industries and economies will bounce back.

We standby to support the reformation of business and supply chains and offer our expertise, especially in emerging markets hit by lack of trust, liquidity, fiat currency and infrastructure.

We hope that everyone stays safe, and that we can all look forward to better days to come.



Kaushik Punjani | Chairman
Euro Exim Bank

ABOUT US

Headquartered in St Lucia, and with a Representative office in London and offices scheduled to open in Singapore, Chennai and Dubai in 2020, Euro Exim Bank has been serving global clients across all industry sectors for more than 5 years. More

We serve an increasing demand for financial instruments such as Letters of Credit, Standby Letters of Credit, Bank Guarantees, Offshore Bank Accounts, and Performance Bonds.

We aim to be one of the leading international trade finance institutions focused on innovation that accelerates international transactions. There is supervised practise of strong Anti-Money Laundering (AML), compliance policy and a comprehensive Know Your Customer (KYC) process.

Our competent team of specialist are highly trained to detect, deter and prevent the use of Euro Exim Bank as a conduit for illegal activities.

We have enhanced our systems enabling fast, efficient administration of customers' transactions, due diligence, compliance and issuance of financial instruments from a single point.



MISSION, VISION & VALUES

Euro Exim Bank is committed to be the pre-eminent trade finance institution providing quality financial solutions and facilitating financial flexibility for global clients.

As an international institution, Euro Exim Bank are leaders in future proofed technology embracing blockchain, payment and liquidity solutions, benefiting our clients worldwide.

We aspire to be the one-stop shop for corporates and high net worth individuals through innovative value added products and services and to operate in a sustainable, ethical manner with strong CSR policy, regulatory compliance and environmental awareness.

Experience

We gained expertise & exposure as a global trade finance specialist.

Technology

Our cutting-edge digital platform provides a highly secured & uninterrupted access.

Collaboration

We have a synergistic network of global associates and contacts and correspondents.

Compliance

Our due diligence, KYC, AML, PEP, CFT and sanctions checks ensure deal integrity and guarantee of financial transaction settlement.

Commitment

A competent team of diverse professionals with combined experience in international relations.

ACCREDITATION

Euro Exim Bank possess a Class "A" international banking license from Financial Services Regulatory Authority of St. Lucia. Having this license provides us with a transparent banking ethos, allowing us to conduct business with third parties irrespective of their industry or sector worldwide.

Our financial obligations require strict adherence to St. Lucia's Financial Services Regulatory Authority protocols with mandated audits and controls that safeguard the bank's operations and customers' transactions.



PRODUCTS PORTFOLIO

Letters of Credit (LC)

Standby Letters of Credit (SBLC)

Express Letters of Credit

Pre-advice Services

Bank Guarantees

Merchant Accounts (Eximwave – Payment Gateway)

Offshore Banking Services

Performance Bonds

Money Remittance Services

Blocked Funds Services

Proof of Funds Letters

Bank Comfort Letters

Ready Willing and Able Letters



SIMPLEX

Simple-X is our innovative cloud-based trade finance platform developed to simplify the creation, management, tracking, costing and settlement of trade transactions for Corporates and SME's.

Built specifically to handle the variety and complexity of trades, ensuring capture and processing of all elements of proprietary information, it handles all aspects of the complex life cycle of trade finance instruments such as Letters of Credit, Standby Letters of Credit, Performance Bonds and Bank Guarantees. Using internal blockchain capabilities, giving immutable traceability of transactions, the system is future-ready as the industry, regulation and technology.

The process starts with receipt of Proforma Invoices, Sales Invoice or a sales contracts. This is seen in renewed efforts to update our processes and to digitise and accept real-time e-documents instead of slow, old physical 'wet-ink' contracts used on Bills of Lading.

We are constantly reviewing latest techniques to ensure safe, trusted, auditable access and use of our systems, incorporating blockchain and AI, making the customer experience affordable and efficient.

Key attributes

Safe-store and capture of full trade information, enabling upload of relevant documents into one password protected location.

Simple process captures trade information with unique references which accompany the documents through the lifecycle of transactions.

Managed by accredited staff using continuous validation, descriptions of goods and delivery terms, timings, financial criteria, correspondent information, buyer and beneficiary details.

All documents relating to trades, i.e. amendments, cancellations, queries etc are safe-stored in one place, including any emails and payment instructions, with a full audit.

MEMBERSHIPS



Euro Exim Bank is an associate member of the Caribbean Association of Banks Inc. (CAB) that provides massive networking opportunities and knowledge sharing.

Membership institutions are spread through out 20 countries, predominantly in the Caribbean and South America, with some service members based in Canada and the USA.



Euro Exim Bank has joined the International Chamber of Commerce, the principal industry organisation bringing together the most influential trade finance experts, banking professionals, business leaders, lawyers and government officials scanning the critical issues affecting the trade finance industry.

Drawing on the expertise and experience of worldwide membership, the ICC offers a broad array of voluntary rules, guidelines such as UCP600, and codes which enable cross-border transactions and best practice among companies.

RIPPLENET

Euro Exim Bank implemented innovative payment channels with Ripple; connecting banks, payment providers and digital asset exchanges via RippleNet. The partnership aims to provide clients with a frictionless experience to send money globally.



We are one of the fast-growing institutions to secure connectivity using a phased project approach, implementing Ripple's xCurrent & On-Demand Liquidity (ODL) services, building on its extensive technical capabilities and blockchain expertise in trading systems and global payments. Through the benefits extended by our partnership with RippleNet, we ensure that our clients will experience security, speed and integrity of cross-border transactions.

xCurrent is Ripple's enterprise software solution that enables banks to instantly communicate and settle cross-border payments with end-to-end tracking. On-Demand Liquidity (ODL) uniquely uses Ripple XRP digital asset as the underlying exchange mechanism dramatically lowering operational costs, enabling real-time local currency payments across emerging markets, improving customer experience, all without the need for scarce costly fiat currency.

AWARDS AND RECOGNITION

CFI.CO AWARDS

Winner of the highly coveted CFI.co's Best Global Trade Services Bank award in 2018 & 2019.

www.cfi.co

INTERNATIONAL FINANCE AWARDS

Awarded for the Best Trade Services Bank in Caribbean for 2019.

www.awards.internationalfinance.com

MIRROR REVIEW AWARDS

Recognised as one of The 10 Best Financial Solution Providers to look for in 2019.

www.mirrorreview.com

FINANCE, BANKING & INVESTOR (FBI)

Winner of the Best Global Trade Services Bank of the Year Award for 2019 from FBI Magazine by Asian Voice.

www.asian-voice.com

THE CEO VIEWS AWARDS

Recognised as Top 50 Most Innovative Companies To Watch in 2020

www.theceoviews.com

THE CXO FORTUNE AWARDS

Recognised as 10 Most Influential Companies of the Year 2020

www.thecxofortune.us

AWARDS AND RECOGNITION

BUSINESS WORLDWIDE MAGAZINE AWARDS

Graham Bright of Euro Exim Bank has gained global recognition in the illustrious Business Worldwide Magazine (BWM) Awards program, for his client focused disruptive approach to global trade finance. The Head of Compliance impressed the judging panel with his clear commitment to innovative technologies, claiming the title of "Most Innovative Executive in the Trade Finance Industry." The title was recognised as part of the BWM 2019 Global Corporate Excellence Awards which identify and honour the most respected companies and their C-Suite executives, rewarding outstanding performance, innovation and ethics across international business and finance communities. <https://www.bwmonline.com/>



Graham Bright
Head of Compliance & Operations
Euro Exim Bank

TESTIMONIALS

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GTR highly values its excellent relationship with Euro Exim Bank, a key stakeholder, supporter and participant in our activities across the trade finance industry. This was recently recognised by Euro Exim winning 'Best technology collaboration' at the GTR Leaders in Trade 2020 awards.

- Jeff Ando, Director Conference Production, | Global Trade Review

Euro Exim Bank is an innovative company that is incredibly focused on providing their customers with a quicker, cheaper payment experience. By using XRP for on-demand liquidity - as well as xCurrent they are delivering on that promise. We're excited to have them on RippleNet .

- Marcus Treacher, SVP of Customer Success, | Ripple

CEO Views feels proud to be a partner of Euro Exim Bank Limited, which is an innovative global financial institution. It was a pleasure working with them and building up a bounteous relationship. We are thrilled to have them on board and we look forward for a strong and steady bond with them in near future.

Euro Exim's state-of-the-art technology and commitment to delivering the best customer service won our award for this year's most innovative global trade services bank. We, at International Investor particularly appreciated their work in connecting clients across the globe as smoothly and efficiently as possible.

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PR & ADVERTISING PARTNERS



THE TRAILBLAZER

Official Newsletter

The Trailblazer is the mouthpiece of Euro Exim Bank, providing readers with thought-leadership articles, information on news, opportunities and challenges in the industry, conference speaking engagements and specifics on how we are serving our clients across the globe through challenging times.

The newsletter, with a circulation of more than 10,000 updates our peers on how we are integrating new services, advancing cryptocurrency capabilities, supporting foreign exchange, rapid payments and on demand liquidity. It also features insightful articles from the Euro Exim Team.

Euro Exim Bank are pleased to announce opportunities for partners to advertise, inform the market of their brand and service offerings and sponsor articles for the newsletter.



EURO EXIM FOUNDATION

"At Euro Exim Bank corporate social responsibility has always been about taking philanthropic initiatives to make a difference. Our smart CSR strategy 2020 is established in recognition of the sense of duty we perceive towards our customers, employees, specialist agents, partners, suppliers, regulators, media, communities, and the environment".

We work the following charities.

MONTGOMERY HEIGHTS ZIMBABWE
CHILDREN'S FOUNDATION

MICHAEL SOBELL HOSPICE

GREAT ORMOND STREET HOSPITAL
CHILDREN'S CHARITY

MAA KRUPA FOUNDATION



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